Alexela piPeline- H2

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About Alexela group

main focus on logistics and distribution for energy products, metalwork, and shale oil production

Started as a car trailer producer in 1989 and has diversified into other industries, with a total of 1200 employees

Pioneer in LNG logistics and distribution in the Gulf of Finland area
Alexela group: FIELDS OF ACTION

One of the biggest private businesses in Estonia¹

4th largest by turnover
15th by number of employees

Alexela enjoys 98% recognition in Estonia²

Alexela is well known for supporting Estonian society
It has received the national Cultural Friend award multiple times

¹ Official data from the Estonian Tax Board, excluding government and local municipalities
² Kantar Emor 2020 survey
Sustainable refueling

Biomethane production & retail

Social responsibility

We support local communities

Energy security (Energiasalv)
Path to green: our success story

- Alexela invests in sustainable energy solutions (biomethane, LPG, CNG and LNG)
- Biomethane to hydrogen (biomethane as a raw material)
Forces at work - PIPeLINE

Alexela as a partner in many projects in progress, including:

- Hydrogen generators and energy supply (EstH2OPS)
- The whole chain: from production to enduser (EHYTRANSP)
- Hydrogen terminal (EstH2Hub)
- Small-scale retail solution

Alexela is a proud member of European Green Hydrogen Alliances.
The first real hydrogen project

In cooperation with PowerUp
Reality check?

Electricity prices (prognosis)

EUR/mWh

2019  2020  2021E  2022E  2023E
cooperation - The key to success

Main Message

• To use opening opportunities and measures to launch Hydrogen- MUST!
• Enduser support for hydrogen car purchase- IDEA?
Thank you!